

QUALITY MOLD

Quality, Yes, But More Than
Just a Superior Mold Shop!

Technically, Quality Mold's name is accurate. The company mantra is all about quality, and Quality Mold does design, build and repair molds. In fact, from disposable coffee cup lids, to golf club grips, garden tool handles and housings, motorcycle wheels, and automotive parts, you have probably used some of the products made by Quality Molds' molds many times over. Over the years, their molds have included: Plastic Injection Molds, Production Multi-Cavity Molds, Shuttle and Insert Molds, Rubber Injection Molds, Expandable and Interchangeable Tooling, Multiple Slide Action Molds, 3-Plate Stripper Molds, Hot Runner System, Unscrewing Molds, Vacuum Molds, Blow Molds, Metal Injection Molds and. Aluminum Prototype Molds.

And while the company was founded as a mold shop in 1995 by Mike Hatfield, a journeyman mold maker, now only about 60% of the company's business is mold-based.

Today, the company is a full service machine shop with capabilities in precision CNC machining, customer wire and RAM CNC EDM'ing, Prototype designing, and custom welding. Mike says, "We are well known as a mold shop and are still one of the 3 largest in the Valley, but we're much more. Today, our Journeymen machinists are equally adept at wire and sinker EDM work, design, as well as 3D CNC machining."



Mike Hatfield is one of the most modest business owners I have met in my hundreds of machine shop interviews. But while Mike wasn't willing to brag about Quality Mold's exceptional service and capabilities, the numbers speak for themselves.

▪ **Best in Class Designers and Design Tools** - The team at Quality Mold, with over 80 years of combined experience, and with 2/3 of the employee team comprised of Journeymen machinists, can provide design services to their

customers. They utilize the latest in computer aided design and computer aided manufacturing, with capabilities of translating and manipulating CAD files from any CAD system.

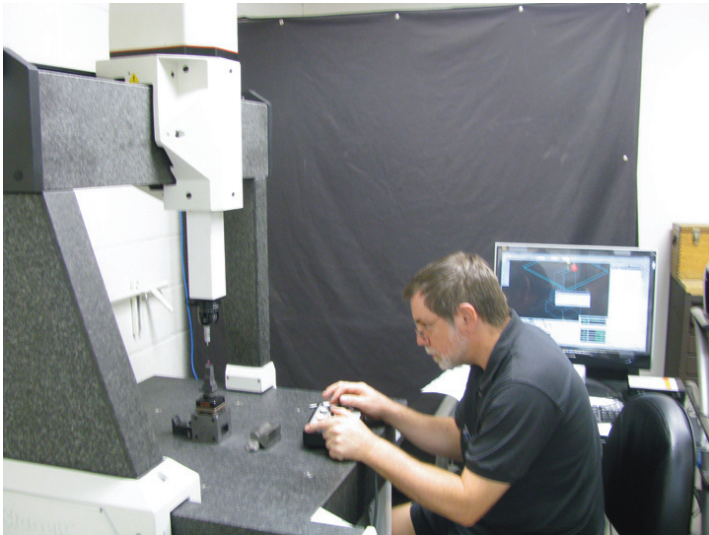
▪ **Company Growth** - In the past 14 years, Quality Mold grew from a garage shop, where it was founded, to a 900 square foot facility within the first year, when customer requirements dictated that Quality Mold offer lathe, EDM and milling work. Within the next few years, Quality Mold continued to outgrow its space, moving first into a 2400 square foot facility, then doubling it, until Mike bought the attractive building they own today, with approximately 10,000 square foot of space.





▪ **Quality Equipment** - Mike doesn't believe in purchasing low end equipment. "You get what you pay for in quality, and our machines are high end, from our Matsuura and Robo Drill High speed Milling Machines, to our wire and sinker EDM machines (Agie and Charmilles predominantly) to our Mitsui, Schmiede, and Kent surface grinders to our Inspection Equipment, including Starrett, Fowler, Mitutoyo and recently acquired Starret HGDC 2424-18CMM. This gives Quality Mold the capability to do complete programmed inspections on customers parts and electrodes as well as reverse engineering for molds and other complex parts to provide surface models and

Another customer (in the plastics industry) conducted a less quantitative assessment, but notes in the area of management that Quality Mold's "Senior management is available, knowledgeable and demonstrates effective control of the business, with an effective operating and communication system". With regards to Quality Mold's equipment, the plastics company stated "their equipment is state-of-the-art with extensive computer controls. Additionally, their equipment is well maintained with a documented preventative maintenance program".



When commenting on delivery, the customer noted, "Deliveries are one of our main goals, and Quality Mold demonstrates a timely delivery record". Considering cost, the company stated, "Quality Mold is very competitive in its pricing".

To learn more about Quality Mold's equipment and services, go to their website at www.qualitymoldinc.com. The website is as impressive as the business. Better yet, go to their facility at 400 E. Comstock Drive, in Chandler, Arizona. You can reach founder/owner/welder/salesperson Mike Hatfield at 480.892.5480. It will be worth your time!

drawings for in house use and outside customers. And that's the distinction that stands out most!"

▪ **Customer Satisfaction** - Quality Mold based its name and its reputation on delivering quality products to its customers, and delivering them on time. They received a report card from a customer in the aircraft systems control industry, which was based upon Quality Mold's performance in all of 2008 on three key benchmarks, with respective ratings: Quality (45%), Delivery (45%) and Responsiveness (10%). Quality Mold's score was 100% for 2008!

